LIBERTY UTILITIES - KEENE DIVISION
CONVERSION OF GAS COSTS - GALLONS TO THERMS SUMMER PERIOD 2018

|  | (1) | (2) | (3) | (4) | (5) | (6) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | VOLU | MES | UNIT COST |  |
|  | UNIT | CONVERSION FACTOR | GALLONS | THERMS | PER <br> GALLON | $\begin{gathered} \text { PER } \\ \text { THERM } \\ \hline \end{gathered}$ |
| PROPANE FROM INVENTORY | GALLONS | 0.91502 | 388,102 | 355,121 | \$1.0697 | \$1.1691 |

LIBERTY UTILITIES - KEENE DIVISION

CALCULATION OF COST OF GAS RATE SUPPLY / DEMAND BALANCE

SUMMER PERIOD 2018

|  |  | PRIOR | MAY-18 | JUN-18 | JUL-18 | AUG-18 | SEP-19 | OCT-18 | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SENDOUT (THERMS) |  |  |  |  |  |  |  |  |  |
| 1 | FIRM SENDOUT * |  | 66,615 | 48,138 | 44,108 | 45,930 | 47,824 | 88,604 | 341,219 |
| 2 | COMPANY USE |  | 2,703 | 2,202 | 2,002 | 2,126 | 2,170 | 2,699 | 13,902 |
| 3 | TOTAL SENDOUT |  | 69,318 | 50,340 | 46,110 | 48,056 | 49,994 | 91,303 | 355,121 |
| 4 | * UNACCTED FOR VOLS INCLUDED |  | 2,141 | 1,547 | 1,417 | 1,476 | 1,537 | 2,847 | 10,964 |
| COSTS |  |  |  |  |  |  |  |  |  |
| 5 | PROPANE SENDOUT FROM ABOVE |  | 69,318 | 50,340 | 46,110 | 48,056 | 49,994 | 91,303 | 355,121 |
| 6 | COST/THERM FROM SCHEDULE D |  | \$1.2238 | \$1.2399 | \$1.1753 | \$1.1532 | \$1.1424 | \$1.1084 | \$1.1691 |
| 7 | TOTAL PROPANE COSTS |  | \$84,828 | \$62,416 | \$54,193 | \$55,420 | \$57,114 | \$101,198 | \$415,169 |
| REVENUES |  |  |  |  |  |  |  |  |  |
| 8 | FIRM SALES (THERMS) |  | 86,888 | 61,769 | 44,129 | 38,460 | 44,670 | 48,574 | 324,490 |
| 9 | RATE/THERM PER TARIFF |  | \$0.9995 | \$0.9995 | \$0.9995 | \$0.9995 | \$0 9995 | \$0 9995 | \$0.9995 |
| 10 | TOTAL REVENUES |  | \$86,846 | \$61,739 | \$44,108 | \$38,441 | \$44,648 | \$48,551 | \$324,333 |
| 11 | (OVER)/UNDER COLLECTION |  | $(\$ 2,018)$ | \$677 | \$10,085 | \$16,979 | \$12,466 | \$52,647 | \$90,836 |
| 12 | INTEREST FROM SCHEDULE F |  | (\$283) | (\$286) | (\$270) | (\$228) | (\$183) | (\$82) | (\$1,332) |
| 13 | FINAL (OVER)/UNDER COLLECTION | $(\$ 89,504)$ | $(\$ 2,301)$ | \$391 | \$9,815 | \$16,751 | \$12,283 | \$52,565 | $(\$ 0)$ |

## LIBERTY UTILITIES - KEENE DIVISION

PROPANE SPOT MARKET PURCHASE COST ANALYSIS
SUMMER PERIOD 2018

|  |  | (1) <br> Mt. Belvieu | (2) Broker Fee |  | (3) Pipeline Rate |  | (4) PERC Fee |  | (5) <br> Supplier <br> Charge |  | (6) Cost @ Selkirk |  | (7) Trucking to Keene |  | (8) <br> \$ per Gal. |  | (9) <br> \$ per Therm |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | MAY | 0.7388 | + 0.1150 | + | 0.0000 | + | 0.0045 | + | 0.1400 | = | 0.9983 | + | 0.0864 | = | 1.0847 | = | 1.1854 |
| 2 | JUN | 0.7306 | + 0.1150 | + | 0.0000 | + | 0.0045 | + | 0.1400 | = | 0.9901 | + | 0.0864 | = | 1.0765 | = | 1.1765 |
| 3 | JUL | 0.7294 | + 0.1150 | + | 0.0000 | + | 0.0045 | + | 0.1400 | = | 0.9889 | + | 0.0864 | = | 1.0753 | = | 1.1751 |
| 4 | AUG | 0.7319 | + 0.1150 | + | 0.0000 | + | 0.0045 | + | 0.1400 | = | 0.9914 | + | 0.0864 | = | 1.0778 | = | 1.1779 |
| 5 | SEP | 0.7350 | + 0.1150 | + | 0.0000 | + | 0.0045 | + | 0.1400 | = | 0.9945 | + | 0.0864 | = | 1.0809 | = | 1.1813 |
| 6 | OCT | 0.7400 | + 0.1150 | + | 0.0000 | + | 0.0045 | + | 0.1400 | = | 0.9995 | + | 0.0864 | = | 1.0859 | $=$ | 1.1868 |

NOTE: Summer spot purchases are based on market quotes from local suppliers. The above schedule provides a breakdown of the quote taken at the time (March 15 th)

1. Propane futures market quotations (cmegroup.com) on 03/14/18 close. See Appendix 1.
2. A generally accepted standard broker fee
3. Summer prices are quoted on a delivered basis with pipeline charges embedded in delivered price
4. Propane Education Research Council (propanecouncel.org)
5. A generally accepted standard supplier charge
6. Selkirk Cost - all fees plus propane cost
7. Northern Gas Transport trucking rate including diesel fuel surcharge. See Appendix 3A \& 3B.
8. Delivered Price per Gallon
9. Delivered Price per therm as converted using per gallon price / . 91502

LIBERTY UTILITIES - KEENE DIVISION
PROPANE INVENTORY \& WEIGHTED AVERAGE COST OF GAS CALCULATION SUMMER PERIOD 2018


[1] Slightly off due to rounding

LIBERTY UTILITIES - KEENE DIVISION

## INTEREST CALCULATION

SUMMER PERIOD 2018


| LIBERTY UTILITIES - KEENE DIVISION Weather Normalization - Firm Sendout |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period | Actual Firm Sendout | Base Use | Heat Use | Actual Calendar Month Degree Days | Normal Calendar Month Degree Days | Colder (Warmer) Than Normal | Actual Unit <br> Heat Load <br> Therm/DD | Weather Adjustment | Normal Heat Load | Normalized <br> Firm <br> Sendout | Actual Company Use | Unaccounted For $3.32 \%$ | Total Firm Sendout |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) |
|  |  |  | (1) - (2) |  |  | (4) - (5) | (3) / (4) | (6) $\mathrm{X}(7)$ | (3) + (8) | (1) - (3) + (9) |  | $(10-11) * 3.32 \%$ | (10) - (11) +(12) |
| May-17 | 68,741 | 45,637 | 23,104 | 325 | 303 | 22 | 71.09 | $(1,564)$ | 21,540 | 67,177 | 2,703 | 2,141 | 66,615 |
| Jun-17 | 48,570 | 45,637 | 2,934 | 79 | 85 | (6) | 37.14 | 223 | 3,157 | 48,793 | 2,202 | 1,547 | 48,138 |
| Jul-17 | 44,693 | 45,637 | 0 | 15 | 17 | (2) | 0.00 | 0 | 0 | 44,693 | 2,002 | 1,417 | 44,108 |
| Aug-17 | 46,581 | 45,637 | 0 | 38 | 31 | 7 | 0.00 | 0 | 0 | 46,581 | 2,126 | 1,476 | 45,930 |
| Sep-17 | 46,964 | 45,637 | 1,327 | 88 | 187 | (99) | 15.08 | 1,493 | 2,820 | 48,457 | 2,170 | 1,537 | 47,824 |
| Oct-17 | 66,801 | 45,637 | 21,164 | 259 | 524 | (265) | 81.72 | 21,655 | 42,819 | 88,456 | 2,699 | 2,847 | 88,604 |
| Total | 322,350 | 273,821 | 48,529 | 804 | 1,147 | (343) |  | 21,807 | 70,336 | 344,156 | 13,902 | 10,964 | 341,219 |


| LIBERTY UTILITIES - KEENE DIVISIONWeather Normalization - Sales $\quad$ Rate Residential |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period | Billing Cycle Customers | Billing Cycle Sales | Base Load | Heating Load | Billing Cycle Monthly Actual Degree Days | Billing Cycle Monthly Normal Degree Days | Colder (Warmer) Than Normal | Actual Unit Heat Load Therm/DD | Weather Adjustment | Normal Heat Load | Normal Firm Billing Cycle Therms |
|  |  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
|  |  |  |  | (1) - (2) |  |  | (4) - (5) | (3) / (4) | (6) X (7) | $(3)+(8)$ | (1) - (3) + (9) |
| May-17 | 759 | 15,460 | 6,540 | 8,920 | 445 | 537 | (92) | 20.04 | 1,844 | 10,764 | 17,304 |
| Jun-17 | 733 | 12,950 | 6,540 | 6,410 | 288 | 251 | 37 | 22.26 | (824) | 5,586 | 12,126 |
| Jul-17 | 735 | 6,960 | 6,540 | 420 | 69 | 67 | 2 | 6.09 | (12) | 408 | 6,948 |
| Aug-17 | 727 | 6,120 | 6,540 | 0 | 19 | 15 | 4 | 0.00 | 0 | 0 | 6,120 |
| Sep-17 | 733 | 7,140 | 6,540 | 0 | 47 | 50 | (3) | 0.00 | 0 | 0 | 7,140 |
| Oct-17 | 730 | 7,350 | 6,540 | 810 | 114 | 215 | (101) | 7.11 | 718 | 1,528 | 8,068 |
| Total |  | 55,980 | 39,240 | 16,560 | 982 | 1,135 | (153) | 11.28 | 1,726 | 18,286 | 57,706 |

LIBERTY UTLITIES - KEENE DVIIION

| LIBERTY UTILITIES - KEENE DIVISIONWea her Normaliza ion - Sales $\quad$ Rate Commercial |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period | Billing Cycle Customers | Billing Cycle Sales | Base Load | Heating Load | Billing Cycle Monthly Actual Degree Days | Billing Cycle Monthly Normal Degree Days | Colder (Warmer) Than Normal | Actual Unit Heat Load Therm/DD | Weather Adjustment | Normal <br> Heat Load | Normal Firm Billing Cycle Therms |
|  |  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
|  |  |  |  | (1) - (2) |  |  | (4) - (5) | (3) / (4) | (6) X (7) | $(3)+(8)$ | (1) - (3) + (9) |
| May-17 | 450 | 63,270 | 34,795 | 28,475 | 451 | 551 | (100) | 63.14 | 6,314 | 34,789 | 69,584 |
| Jun-17 | 455 | 51,830 | 34,795 | 17,035 | 296 | 258 | 38 | 57.55 | $(2,187)$ | 14,848 | 49,643 |
| Jul-17 | 449 | 37,250 | 34,795 | 2,455 | 71 | 69 | 2 | 34.58 | (69) | 2,386 | 37,181 |
| Aug-17 | 446 | 32,340 | 34,795 | 0 | 18 | 14 | 4 | 0.00 | 0 | 0 | 32,340 |
| Sep-17 | 444 | 37,530 | 34,795 | 0 | 45 | 44 | 1 | 0.00 | 0 | 0 | 37,530 |
| Oct-17 | 449 | 37,820 | 34,795 | 3,025 | 107 | 202 | (95) | 28.27 | 2,686 | 5,711 | 40,506 |
| Total |  | 260,040 | 208,770 | 50,990 | 988 | 1,138 | (150) | 44.96 | 6,743 | 57,733 | 266,784 |

Summary - Total Summer Season Billed Sales

|  | Actual 2017 | Normalized |
| :--- | ---: | ---: |
| May | 78,730 | 86,888 |
| June | 64,780 | 61,769 |
| July | 44,210 | 44,129 |
| August | 38,460 | 38,460 |
| September | 44,670 | 44,670 |
| October | 45,170 | 48,574 |
| Total | 316,020 | 324,490 |

Typical Residential Heating Bill - Fixed Price Option Program
Forecasted 2018 Summer Period vs. Actual 2017 Summer Period

| 1 |  |  |  | (1) | ${ }_{\text {Dec-16 }}$ | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12 MONTHS ENDED 10/2017 |  |  | Nov-16 |  | Jan-17 | Feb-17 | Mar-17 | Apr-17 | $\begin{aligned} & \text { Winter } \\ & \text { Nov-Apr } \end{aligned}$ | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Summer May-Oct | Total Nov-Oct |
| $\begin{aligned} & 3 \\ & 4 \end{aligned}$ |  | Typical Usage - therms (1) <br> Residential Heating |  | 40 | 76 | 104 | 110 | 117 | 87 | 534 | 57 | 29 | 17 | 17 | 22 | 17 | 159 | 693 |
| $\begin{aligned} & 5 \\ & 6 \end{aligned}$ |  | Customer Charge <br> Delivery Charge: <br> Winter | Summer | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$54.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$54.00 | \$108.00 |
| 7 |  | First 80 therms @ \$1.1522 | \$1.1522 | \$46.09 | \$8757 | \$92.18 | \$92.18 | \$92.18 | \$92.18 | \$502 38 | \$65.68 | \$33.41 | \$1959 | \$1959 | \$25.35 | \$19 59 | \$183 21 | \$685.59 |
| 8 |  | Next 120 therms @ \$0.9442 | \$0.9442 | \$0.00 | \$0.00 | \$22.66 | \$28 33 | \$34.94 | \$6.61 | \$92 54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$92.54 |
| 9 |  | Over 200 therms @ \$0.7946 | \$0.7946 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 10 | Base Delivery Revenue Total |  |  | \$55.09 | \$96.57 | \$123.84 | \$129.51 | \$136.12 | \$107.79 | \$648.92 | \$74.68 | \$42.41 | \$28.59 | \$28.59 | \$34.35 | \$28.59 | \$237.21 | \$886.13 |
| 11 | Deferred Revenue Surcharge Rate |  |  | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 |  | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 |  |  |
| 12 | Deferred Revenue Surcharge Total |  |  | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 13 | COG Rates |  |  | \$1.5352 | \$1 5352 | \$1.5352 | \$15352 | \$1.5352 | \$1.5352 | \$15352 | \$0.6281 | \$0.6281 | \$0.6866 | \$0.7766 | \$0.7851 | \$0.7851 | \$0.6887 |  |
| 14 | Cost of Gas Total |  |  | \$61.41 | \$116.68 | \$159.66 | \$168.87 | \$179.62 | \$133.56 | \$819.80 | \$35.80 | \$18.21 | \$11.67 | \$13.20 | \$17.27 | \$13.35 | \$109.50 | \$929.30 |
| 15 | Total Bill |  |  | \$117 | \$213 | \$284 | \$298 | \$316 | \$241 | \$1,469 | \$110 | \$61 | \$40 | \$42 | \$52 | \$42 | \$347 | \$1,815 |
| $\begin{aligned} & 16 \\ & 17 \end{aligned}$ | 12 MONTHS ENDED 10/2018 |  |  | Nov-17 | Dec-17 | Jan-18 | Feb-18 | Mar-18 | Apr-18 | Winter Nov-Apr | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Summer May-Oct | Total Nov-Oct |
| $\begin{aligned} & 18 \\ & 19 \end{aligned}$ | Typical Usage - therms (1) <br> Residential Heating |  |  | 40 | 76 | 104 | 110 | 117 | 87 | 534 | 57 | 29 | 17 | 17 | 22 | 17 | 159 | 693 |
| $20$ | Customer Charge |  |  | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$54.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$54.00 | \$108.00 |
| 222324 | First 80 therms @ $\$ 1.1522$Next 120 therms $@$@ <br> Over 200 therms $@$$\$ 0.94946$ |  | \$1.1522 | \$46.09 | \$87 57 | \$92.18 | \$92.18 | \$92.18 | \$92.18 | \$502 38 | \$65.68 | \$33.41 | \$19 59 | \$19 59 | \$25.35 | \$19 59 | \$18321 | \$685.59 |
|  |  |  | \$0.9442 | \$0.00 | \$0.00 | \$22.66 | \$28 33 | \$34.94 | \$6.61 | \$92 54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$92.54 |
|  |  |  | \$0.7946 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 252627 | Base Delivery Revenue Total |  |  | \$55.09 | \$96.57 | \$123.84 | \$129.51 | \$136.12 | \$107.79 | \$648.92 | \$74.68 | \$42.41 | \$28.59 | \$28.59 | \$34.35 | \$28.59 | \$237.21 | \$886.13 |
|  | Seasonal Base Delivery Difference from previous year Seasonal Percent Change from previous year |  |  |  |  |  |  |  |  | \$0.00 |  |  |  |  |  |  | \$0.00 | \$0.00 |
|  |  |  |  |  |  |  |  |  |  | 0.0\% |  |  |  |  |  |  | 0.0\% | 0.0\% |
| 2829 | Deferred Revenue Surcharge Rate |  |  | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 |  | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 |  |  |
|  | Deferred Revenue Surcharge Total |  |  | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 30 | COG Rates |  |  | \$1.2408 | \$1 2408 | \$1.2408 | \$1 2408 | \$1.2408 | \$1.2408 | \$12408 | \$0 9995 | \$0.9995 | \$0.9995 | \$0 9995 | \$0.9995 | \$0.9995 | \$0 9995 |  |
| 3132 |  | Cost of Gas Total |  | \$49.63 | \$94.30 | \$129.04 | \$136.49 | \$145.17 | \$107.95 | \$662.58 | \$56.97 | \$28.99 | \$16.99 | \$16.99 | \$21.99 | \$16.99 | \$158.92 | \$821.50 |
|  |  | Seasonal COG Difference from previous year Seasonal Percent Change from previous year |  |  |  |  |  |  |  |  | -\$15722 |  |  |  |  |  |  | \$49.42 | -\$107.80 |
| 32 32 |  |  |  |  |  |  |  |  |  |  | -19 2\% |  |  |  |  |  |  | 45.1\% | -11.6\% |
| 34 | Total Bill |  |  | \$105 | \$191 | \$253 | \$266 | \$281 | \$216 | \$1,312 | \$132 | \$71 | \$46 | \$46 | \$56 | \$46 | \$396 | \$1,708 |
| 353637 | Seasonal Total Bill Difference from previous year Seasonal Percent Change from previous year |  |  |  |  |  |  |  |  | -\$157 22 |  |  |  |  |  |  | \$49.42 | -\$107.80 |
|  |  |  |  |  |  |  |  |  |  | -10.7\% |  |  |  |  |  |  | 14 3\% | -5.9\% |
| 37 | Seasonal Percent Change resulting from Base Rates (inc. |  |  | Def. Reve | ue Surch.) |  |  |  |  | 0.0\% |  |  |  |  |  |  | 0.0\% | 0.0\% |
|  |  | Seasonal Percent Change resulting from COG | 1 |  |  |  |  |  |  | -10.7\% |  |  |  |  |  |  | 14 3\% | -5.9\% |

(1) Residential Heating Typical Usage: Single family detached home using gas for heat, hot water and cooking

## ypical Residential Heating Bill - Non-Fixed Price Option Program <br> Forecasted 2018 Summer Period vs. Actual 2017 Summer Period

| 2 |  |  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12 MONTHS ENDED 10/2017 |  | Nov-16 |  | Jan-17 | Feb-17 | Mar-17 | Apr-17 | Winter Nov-Apr | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Summer May-Oct | $\begin{gathered} \text { Total } \\ \text { Nov-Oct } \end{gathered}$ |
| $\begin{aligned} & 3 \\ & 4 \end{aligned}$ | Typical Usage - therms (1) <br> Residential Heating |  | 40 | 76 | 104 | 110 | 117 | 87 | 534 | 57 | 29 | 17 | 17 | 22 | 17 | 159 | 693 |
| 5 | Customer Charge <br> Delivery Charge: <br> Winter | Summer | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$54.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$54.00 | \$108.00 |
| 7 | First 80 therms @ \$1.1522 | \$1.1522 | \$46.09 | \$87 57 | \$92.18 | \$92.18 | \$92.18 | \$92.18 | \$502 38 | \$65.68 | \$33.41 | \$1959 | \$1959 | \$25.35 | \$1959 | \$183 21 | \$685.59 |
| 8 | Next 120 therms @ \$0.9442 | \$0.9442 | \$0.00 | \$0.00 | \$22.66 | \$28 33 | \$34.94 | \$6.61 | \$92 54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$92.54 |
| 9 | Over 200 therms @ \$0.7946 | \$0.7946 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 10 | Base Delivery Revenue Total |  | \$55.09 | \$96.57 | \$123.84 | \$129.51 | \$136.12 | \$107.79 | \$648.92 | \$74.68 | \$42.41 | \$28.59 | \$28.59 | \$34.35 | \$28.59 | \$237.21 | \$886.13 |
| 11 | Deferred Revenue Surcharge Rate |  | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 |  | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 |  |  |
| 12 |  |  | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 3 | COG Rates |  | \$1.5152 | \$1.6165 | \$1.7694 | \$1.7694 | \$1.2750 | \$1.1678 | \$15223 | \$0.6281 | \$0.6281 | \$0.6866 | \$0.7766 | \$0.7851 | \$0.7851 | \$0.6887 |  |
| 14 | Cost of Gas Total |  | \$60.61 | \$122.85 | \$184.02 | \$194.63 | \$149.18 | \$101.60 | \$812.89 | \$35.80 | \$18.21 | \$11.67 | \$13.20 | \$17.27 | \$13.35 | \$109.50 | \$922.39 |
| 15 | Total Bill |  | \$116 | \$219 | \$308 | \$324 | \$285 | \$209 | \$1,462 | \$110 | \$61 | \$40 | \$42 | \$52 | \$42 | \$347 | \$1,809 |
| 16 | 12 MONTHS ENDED 10/2018 |  | Nov-17 | Dec-17 | Jan-18 | Feb-18 | Mar-18 | Apr-18 | Winter Nov-Apr | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Summer May-Oct | $\begin{gathered} \text { Total } \\ \text { Nov-Oct } \\ \hline \end{gathered}$ |
| 18 19 | $\begin{aligned} & \text { Typical Usage - therms (1) } \\ & \text { Residential Heating } \end{aligned}$ |  | 40 | 76 | 104 | 110 | 117 | 87 | 534 | 57 | 29 | 17 | 17 | 22 | 17 | 159 | 693 |
| $\begin{aligned} & 20 \\ & 21 \end{aligned}$ | Customer Charge |  | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$54.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$54.00 | \$108.00 |
| 22 | First 80 therms @ \$1.1522 | \$1.1522 | \$46.09 | \$87 57 | \$92.18 | \$92.18 | \$92.18 | \$92.18 | \$502 38 | \$65.68 | \$33.41 | \$1959 | \$1959 | \$25.35 | \$1959 | \$183 21 | \$685.59 |
| 23 | Next 120 therms @ \$0.9442 | \$0.9442 | \$0.00 | \$0.00 | \$22.66 | \$28 33 | \$34.94 | \$6.61 | \$92 54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$92.54 |
| 24 | Over 200 therms @ \$0.7946 | \$0.7946 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 25 | Base Delivery Revenue Total |  | \$55.09 | \$96.57 | \$123.84 | \$129.51 | \$136.12 | \$107.79 | \$648.92 | \$74.68 | \$42.41 | \$28.59 | \$28.59 | \$34.35 | \$28.59 | \$237.21 | \$886.13 |
| 26 | Seasonal Base Delivery Difference from previous year Seasonal Percent Change from previous year |  |  |  |  |  |  |  | \$0.00 |  |  |  |  |  |  | \$0.00 | \$0.00 |
| 27 |  |  |  |  |  |  |  |  | 0.0\% |  |  |  |  |  |  | 0.0\% | 0.0\% |
| 28 | Deferred Revenue Surcharge Rate |  | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 |  | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 |  |  |
| 29 | Deferred Revenue Surcharge Total |  | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 30 | COG Rates |  | \$1.2533 | \$12533 | \$1.3008 | \$15666 | \$1.5188 | \$1.5188 | \$1.4285 | \$0 9995 | \$0.9995 | \$0.9995 | \$0 9995 | \$0.9995 | \$0.9995 | \$0 9995 |  |
| 31 | Cost of Gas Total |  | \$50.13 | \$95.25 | \$135.28 | \$172.33 | \$177.70 | \$132.14 | \$762.83 | \$56.97 | \$28.99 | \$16.99 | \$16.99 | \$21.99 | \$16.99 | \$158.92 | \$921.75 |
| 32 | Seasonal COG Difference from previous year Seasonal Percent Change from previous year |  |  |  |  |  |  |  | -\$50.06 |  |  |  |  |  |  | \$49.42 | -\$0.64 |
| 33 |  |  |  |  |  |  |  |  | -6 2\% |  |  |  |  |  |  | 45.1\% | -0.1\% |
| 34 | Total Bill |  | \$105 | \$192 | \$259 | \$302 | \$314 | \$240 | \$1,412 | \$132 | \$71 | \$46 | \$46 | \$56 | \$46 | \$396 | \$1,808 |
| 35363738 | Seasonal Total Bill Difference from previous year |  |  |  |  |  |  |  | -\$50.06 |  |  |  |  |  |  | \$49.42 | -\$0.64 |
|  | Seasonal Percent Change from previous year |  |  |  |  |  |  |  | -3.4\% |  |  |  |  |  |  | 14 3\% | 0.0\% |
|  | Seasonal Percent Change resulting from Base Rates (inc Seasonal Percent Change resulting from COG |  | Def. Reve | nue Surch.) |  |  |  |  | 0.0\% |  |  |  |  |  |  | 0.0\% | 0.0\% |
|  |  |  |  |  |  |  |  |  | -3.4\% |  |  |  |  |  |  | $143 \%$ | 0.0\% |

(1) Residential Heating Typical Usage: Single family detached home using gas for heat, hot water and cooking

BID PREMIUM FOR PRE-PURCHASED GALLONS - PRIOR YEAR

|  | Mt. Belvieu Price |  | Pipeline Rate | $\begin{array}{\|c\|c\|c\|} \hline \text { Broker + Supplier } \\ \hline & \text { Fee } \\ \hline \end{array}$ |  |  | PERC | Trucking |  |  | Keene Div. Price | Contract Volumes | Keene Div. Cost | Fixed Basis Bid | Plan Price | Contract Volumes | Plan Cost | $\begin{gathered} \text { Cost } \\ \text { Premium } \end{gathered}$ | Per Gallon Premium |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Apr-17 | \$0.7001 | + | \$0.2169 | + | \$0.1000 | + | \$0.0045 | + | \$0.0810 | $=$ | \$1.1025 | 115,000 | \$126,783 | \$0 315 | \$1.0151 | 115,000 | \$116,732 | $(\$ 10,051)$ | -\$0.0874 |
| May-17 | \$0.6657 | + | \$0.2169 | + | \$0.1000 | + | \$0.0045 | + | \$0.0810 | $=$ | \$1.0681 | 86,250 | \$92,123 | \$0 315 | \$0.9807 | 86,250 | \$84,584 | $(\$ 7,538)$ | -\$0.0874 |
| Jun-17 | \$0.6257 | + | \$0.2169 | + | \$0.1000 | + | \$0.0045 | + | \$0.0810 | $=$ | \$1.0281 | 86,250 | \$88,673 | \$0 315 | \$0.9407 | 86,250 | \$81,134 | $(\$ 7,538)$ | -\$0.0874 |
| Jul-17 | \$0.6675 | + | \$0.2169 | + | \$0.1000 | + | \$0.0045 | + | \$0.0810 | $=$ | \$1.0699 | 115,000 | \$123,036 | \$0 315 | \$0.9825 | 115,000 | \$112,985 | $(\$ 10,051)$ | -\$0.0874 |
| Aug-17 | \$0.7535 | + | \$0.2169 | + | \$0.1000 | + | \$0.0045 | + | \$0.0810 | $=$ | \$1.1559 | 86,250 | \$99,699 | \$0 315 | \$1.0685 | 86,250 | \$92,160 | $(\$ 7,538)$ | -\$0.0874 |
| Sep-17 | \$0.8272 | + | \$0.2169 | + | \$0.1000 | + | \$0.0045 | + | \$0.0810 | $=$ | \$1 2296 | 86,250 | \$106,050 | \$0 315 | \$1.1422 | 86,250 | \$98,512 | $(\$ 7,538)$ | -\$0.0874 |
| Total |  |  |  |  |  |  |  |  |  |  |  | 575,000 | \$636,362 |  |  | 575,000 | \$586,107 | $(\$ 50,255)$ | -\$0.0874 |

LIBERTY UTILITIES - KEENE DIVISION
COMPARISON OF CONTRACT COST TO HYPOTHETICAL SPOT COST WINTER SEASON 2017-2018 TO DATE

| Delivery Month | Contract Price (1) | Contract Volumes (2) | Contract Cost (3) | Average Spot Price (4) | Contract Volumes (5) | Hypothetical Spot Cost (6) | Incremental Cost / (Savings) of Plan <br> (7) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (1) $\times$ (2) |  |  | (4) $\times$ (5) | (3) - (6) |
| Nov-17 | \$1.0285 | 75,346 | \$77,493 | \$1.3388 | 75,346 | \$100,873 | $(\$ 23,380)$ |
| Dec-17 | \$1.0341 | 115,000 | \$118,924 | \$1.3289 | 115,000 | \$152,824 | $(\$ 33,899)$ |
| Jan-18 | \$1.0398 | 134,828 | \$140,187 | \$1.5853 | 134,828 | \$213,743 | $(\$ 73,555)$ |
| Feb-18 | \$1.0321 | 111,034 | \$114,601 | \$1.3169 | 111,034 | \$146,221 | $(\$ 31,620)$ |
| Total |  |  | \$451,206 |  |  | \$613,660 | (\$162,454) |

## LIBERTY UTILITIES - KEENE DIVISION

PROPANE PURCHASING STABILIZATION PLAN
PRE-PURCHASES AND DELIVERY SCHEDULE

| Delivery <br> Month | Pre-Purchases (Gallons) |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Total |
| Nov-18 | 15,069 | 11,302 | 11,302 | 15,069 | 11,302 | 11,302 | 75,346 |
| Dec-18 | 23,000 | 17,250 | 17,250 | 23,000 | 17,250 | 17,250 | 115,000 |
| Jan-19 | 26,966 | 20,224 | 20,224 | 26,966 | 20,224 | 20,224 | 134,828 |
| Feb-19 | 22,207 | 16,655 | 16,655 | 22,207 | 16,655 | 16,655 | 111,034 |
| Mar-19 | 17,448 | 13,086 | 13,086 | 17,448 | 13,086 | 13,086 | 87,240 |
| Apr-19 | 10,310 | 7,733 | 7,733 | 10,310 | 7,733 | 7,733 | 51,552 |
| Total | 115,000 | 86,250 | 86,250 | 115,000 | 86,250 | 86,250 | 575,000 |
| Monthly $\%$ | $20.0 \%$ | $15.0 \%$ | $15.0 \%$ | $20.0 \%$ | $15.0 \%$ | $15.0 \%$ |  |

The monthly allocation percentage for the pre-purchases is unchanged.

LIBERTY UTILITIES - KEENE DIVISION
CALCULATION OF PURCHASED GAS COSTS SUMMER PERIOD 2018

| $\begin{aligned} & \text { LINE } \\ & \text { NO. } \end{aligned}$ |  | MAY-18 | JUN-18 | JUL-18 | AUG-18 | SEP-19 | OCT-18 | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | TOTAL SENDOUT (GALLONS) | 75,756 | 55,016 | 50,392 | 52,519 | 54,637 | 99,783 | 388,102 |
| 2 | CHANGE TO END NG NVENTORY BALANCE (GALLONS) | - | - | - | - | - | - | - |
| 3 | TOTAL REQUIRED PURCHASES (GALLONS) | 75,756 | 55,016 | 50,392 | 52,519 | 54,637 | 99,783 | 388,102 |
| 4 | PROPANE PURCHASE STABILIZATION PLAN DELIVERIES |  |  |  |  |  |  |  |
| 5 | GALLONS | - | - | - | - | - | - | - |
| 6 | RATES - from Schedule D |  |  |  |  |  |  |  |
| 7 | Contract Price | \$0.0000 | \$0.0000 | \$0.0000 | \$0 0000 | \$0 0000 | \$0.0000 |  |
| 8 | Broker Fee | incl. | incl. | incl. | incl. | incl. | incl. |  |
| 9 | Pipeline Fee | incl. | incl. | incl. | incl. | incl. | incl. |  |
| 10 | PERC Fee | incl. | incl. | incl. | incl. | incl. | incl. |  |
| 11 | Trucking Fee | incl. | incl. | incl. | incl. | incl. | incl. |  |
| 12 | COST PER GALLON | \$0.0000 | \$0.0000 | \$0.0000 | \$0 0000 | \$0 0000 | \$0.0000 |  |
| 13 | TOTAL COST - Propane Purchase Stabilization Plan Deliveries | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 14 | AMHERST STORAGE PROPANE DELIVERIES |  |  |  |  |  |  |  |
| 15 | GALLONS | - | - | - | - | - | - | - |
| 16 | RATES - from Schedule F |  |  |  |  |  |  |  |
| 17 | WACOG Price | \$0.0000 | \$0.0000 | \$0.0000 | \$0 0000 | \$0 0000 | \$0.0000 |  |
| 18 | Trucking Fee | \$0.0000 | \$0.0000 | \$0.0000 | \$0 0000 | \$0 0000 | \$0.0000 |  |
| 19 | COST PER GALLON | \$0.0000 | \$0.0000 | \$0.0000 | \$0 0000 | \$0 0000 | \$0.0000 |  |
| 20 | TOTAL COST - Amherst Storage Propane Deliveries | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 21 | CNG DELIVERIES |  |  |  |  |  |  |  |
| 22 | GALLONS | - | - | 16,393 | 16,393 | 16,393 | 32,786 | 81,965 |
| 23 | RATE |  |  |  |  |  |  |  |
| 24 | PRICE |  |  |  |  |  |  |  |
| 25 | COST PER GALLON |  |  |  |  |  |  |  |
| 26 | COST - CNG |  |  |  |  |  |  |  |
| 27 | DEMAND FIXED |  |  |  |  |  |  |  |
| 28 | COST PER GALLON |  |  |  |  |  |  |  |
| 29 | TOTAL CNG |  |  |  |  |  |  |  |
| 30 | SPOT PURCHASES |  |  |  |  |  |  |  |
| 31 | GALLONS | 75,756 | 55,016 | 33,999 | 36,126 | 38,244 | 66,997 | 306,137 |
| 32 | RATES - from Schedule E |  |  |  |  |  |  |  |
| 33 | Market Quotes 3/14/18 |  |  |  |  |  |  |  |
| 34 | Broker Fee | \$0.0000 | \$0.0000 | \$0.0000 | \$0 0000 | \$0 0000 | \$0.0000 |  |
| 35 | Pipeline Fee | \$0.0000 | \$0.0000 | \$0.0000 | \$0 0000 | \$0 0000 | \$0.0000 |  |
| 36 | PERC Fee | \$0.0000 | \$0.0000 | \$0.0000 | \$0 0000 | \$0 0000 | \$0.0000 |  |
| 37 | Supplier Charge | \$0.0000 | \$0.0000 | \$0.0000 | \$0 0000 | \$0 0000 | \$0.0000 |  |
| 38 | Trucking Fee | \$0.0000 | \$0.0000 | \$0.0000 | \$0 0000 | \$0 0000 | \$0.0000 |  |
| 39 | COST PER GALLON |  |  |  |  |  |  |  |
| 40 | TOTAL COST - Spot Purchases |  |  |  |  |  |  |  |
| 41 | OTHER ITEMS |  |  |  |  |  |  |  |
| 42 | Storage - Winter Period 2015-2016 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 43 | Refund of Deferred Revenue Surcharge overcollection | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 44 | TOTAL OTHER ITEMS | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 45 | TOTAL |  |  |  |  |  |  |  |
| 46 | GALLONS | 75,756 | 55,016 | 50,392 | 52,519 | 54,637 | 99,783 | 388,102 |
| 47 | THERMS | 69,318 | 50,340 | 46,110 | 48,056 | 49,994 | 91,303 | 355,121 |
| 48 | COST | \$86,339 | \$63,391 | \$52,153 | \$54,522 | \$56,587 | \$99,284 | \$412,275 |
| 49 | COST PER GALLON | \$1.1397 | \$1.1522 | \$1.0349 | \$1 0381 | \$1 0357 | \$0.9950 | \$1.0623 |
| 50 | COST PER THERM | \$1.2455 | \$1.2593 | \$1.1311 | \$1.1345 | \$1.1319 | \$1.0874 | \$1.1609 |

